

RED CROSS Stamps For Sale at Bureau of Information.

OPEN 8 A.M. CLOSE 6 P.M.

LANSBURGH & BRO.

\$1.48 Percale and Chambray House Dresses at \$1.19

Of splendid quality percale and chambray, in cadet and gray stripe, plain blue and gray chambray; high neck; turn-over collar; new bishop sleeve; gored skirt finished with hem. Sizes 36 to 44. Special.

Do Your Shopping Early In the Morning, If Possible. Please Carry Small Parcels When Convenient.

Great Money-Saving Opportunities Are Offered in Tomorrow's Big Sale.

Children's RAINCAPES. Worth \$2.50, **At \$1.33**

A special purchase of 500 of these fine quality Striped Rubber Surface Raincoats for children enables us to offer this extraordinary bargain. These come in all sizes, and each one done up separately in a holly box, suitable for presenting as a Christmas gift. Remember, they are worth \$2.50. Special for tomorrow, \$1.33.

GIVE GLOVES. Children's Fleece-lined Kid Gloves, in tan and brown. Special. **\$1.00 and 50c.**

Children's Fleece-lined Mocha Gloves, in gray. Special. **\$1.00**

Children's English Cape Gloves, in brown and tan. Special. **\$1.00**

Boys' Rough Rider Gauntlets, in black, gray and tan. Special. **50c**

Boys' Velour Gauntlets, in tan and black. Special. **50c**

Misses' Two-clasp Cashmere Gloves, in navy, brown, gray and red. Special. **25c**

Children's Wool Gloves, red, brown, oxford and navy. Special. **25c**

\$3 Dress Lengths, All the Wanted Fabrics, for \$1.95

One thousand dress lengths of the season's most-wanted fabrics to be sacrificed. Choose from fine All-wool Mixtures in black and white, browns, garnets and grays. Navy Blue, Marine Blue, Red, Brown, Cream and Myrtle Green Storm Serge, All-wool Hop Sacking, All-wool Batiste, Black and White Shepherd Checks. Widths 38 to 44 inches. Five yards in each length. The entire dress pattern, worth \$3.00, is only **\$1.95**

\$1.50 56-inch All-wool Storm Serge. \$1.05

Here is an exceptional bargain for Friday only. 56-inch Strictly All-wool Storm Serge, very closely woven and a thorough dust resister; shown in two shades of blue and an ideal black. Remember, it does not take much for a garment. Our special price, per yard, is only **\$1.05**

85c Black Venetian Cloth. 59c

52-inch All-wool Venetian Cloth, the right weight for suits or separate skirts; a very pretty black. Positively worth 85c. To go at the very special price tomorrow, per yard, **59c**

50c All-wool Black Dress Goods. 39c

Tomorrow we offer our Regular 50c All-wool Black Storm Serge and Navy Velling, also a Very Lustrous Mohair Sicilian, which are known for their durability and wearing qualities; the correct material for dresses and house gowns. Positively our 50c grade. Tomorrow only, per yard, **39c**

Gift Things for Men.

Pure-silk Knitted Reefers, in gray, white or black. A beautiful assortment of fancy weaves. Priced at **\$3.48 to \$5.98**

Holeproof Hosiery for Men.

We are agents for the famous Holeproof Hosiery for men. Black, gray, tan, navy and black with white foot. Six pairs guaranteed for six months. A very acceptable gift. 6 pairs for **\$1.50**

A big assortment of 25c Neckwear, made in a reversible shape, and each four-in-hand put up in a neat box for 15c presentation. For tomorrow, only **15c**

Men's Department—7th Street Annex.

Choice Velvets, 39c Yd.

Short ends and biased corners, suitable for dress and trimmings. Velvets that sold up to \$1.25 a yard. Tomorrow **39c**

Remnants of Black and Colored **Corduroys At 69c a Yd.**

Short ends of Corduroys that sold at \$1.25 and \$1.50 a yard. **69c**

Christmas Neckwear in Full Array.

Styles Prettier and Daintier Than Ever.

Lace Head Scarfs, a beautiful line; black and white. Priced, **\$1.50 to \$9.98 Each.**

Real Egyptian Spangled Head Scarfs, black and white. Priced, **\$4.98 to \$7.98 Each.**

All-silk Extra-wide Crepe de Chine Head Scarfs, all shades. Regular price, \$1.50. One day, choice, **\$1.25 Each.**

Beautiful line of Dresden Head Scarfs, all shades. Special values, **At \$1.48 Each.**

Rugs for Friday.

9 ft. x 12 ft. Axminster Rug, eight or nine good designs in florals, all-overs, oriental, medallions and semi-medallions. Colors are green, red, olive, old red, tan and brown. **\$19.85**

25.00 values for Friday.

6 ft. x 9 ft. Axminster Rug, three good oriental patterns; all wool. Most attractive designs and pleasing colorings. Light and dark effects. A size for small rooms and reception halls. **\$12.75**

You cannot please a housewife better than by giving her a Bissell Carpet Sweeper. We say Bissell, because there's really no other sweeper that does the work. A number of different models, in green, olive and rose. For Friday, **\$3.29**

44.00 36 in. by 72 in. Axminster Rug, fine high-pile fabric. Oriental and floral designs, in green, brown, large medallions, olive and rose. For Friday, **\$3.29**

You Can Choose Some Excellent Gifts From Our Upholstery Department.

\$2.00 Renaissance Sash Curtains. 2 1/2 yards long, in white and arab; battenberg insertion and edge; double fold of net gives dainty border effect; 42 inches wide. For Friday, the pair, **\$1.49**

The Irish Point Renaissance Door Panels, each, **49c**

\$2.50 Marie Antoinette Sash Curtains. 2 1/2 yards long, white and arab; two designs; a really attractive, moderate priced, wide window drape; vine and flower corner piece. **\$1.98**

REMNANTS OF PRINTED SCrim AT SPECIAL PRICES.

\$5.00 Renaissance Silk Curtains. 2 1/2 yards long; wide insertion and sawtooth edge; made in both white and arab. For Friday, the pair, **\$3.49**

Cluny Curtains. full length; white and arab. Pair, **\$1.98**

20c Reversible Cathedral Scrim; twenty entirely new patterns have just been received, in bordered effects and all-overs; dainty shades of pink, blue, red, yellow, brown, green and olive. Yard, **15c**

CARPET HASSOCKS. 39c and 49c each.

\$5.00 Bobbinet Bed Sets. two styles; one a large appliqued motif, the other a large openwork renaissance motif in center; wide, full valance, edged with sawtooth border; bolster piece to match. For Friday, the set, **\$3.49**

Striped Tapestry Couch Covers. fringed all around; full width and length. Each, **98c**

BEDWEAR FOR GIFTS

11-4 Full Size White Blanket; well made, finished and closely woven; wide silk binding; dainty blue and pink borders. Others' price, \$3.75. Special, **\$2.98**

11-4 Full Size White Wool Blanket—an interesting number because it represents the pinnacle of perfection at the price, in making, wearing, material and finish. It's what you'd expect for \$1.50 more. Regular \$5.00 value. Special, **\$3.98**

11-4 Full Size All-wool "Lansburgh" Blanket. We can give you this number in the white, gray, scarlet and plaids. All-wool warp and filling. Our guarantee goes with every pair. Finely finished; short nap. Worth \$6.50. Special, **\$5.00**

Full-size Silkoline Comfort, filled with pure white laminated cotton; scroll stitched; light and dark colorings. **\$1.00**

Jewelry.

12-karat Bar and Cuff Sets. 89c

Sterling Silver Cuff Pins. 50c

New Design Belt Pins. oxidized and gilt—**25c and 50c**

Sterling Silver Match Safes. 98c up

Large Gold Brooch Pins. \$2.48

Gents' Solid Gold Scarf Pins. 98c

Gold-filled Neck Chains. 75c

Gold-plated Bracelets, ladies. \$1.25 up

MAKES CROP REPORT

Secretary of Agriculture Shows Smaller Production.

MORE MONEY FOR FARMER

His Produce Brought Greater Return Than in Previous Years.

COLD STORAGE EXPLAINED

Increase It Makes in Cost of Foodstuffs Gone Into in at Some Length.

With a smaller crop to tell of than in previous years, the report of the Secretary of Agriculture, made public today, deals not so much with the enormous figures of production as with the manifold activities of the Department of Agriculture. The report is the fifteenth that Secretary Wilson has submitted, by far the greatest number that has ever been turned out by a cabinet officer. He discusses the statistics of crop production, as usual, but the greatest stress in the report is laid on the investigation of the department has made in cold storage. It is pointed out that this subject is of great importance because it closely affects all classes of population and is the first comprehensive investigation of the subject ever made by any government.

Attention is called by the report to the fact that it costs the producers of foodstuffs money to hold their products in cold storage, and so, while it is possible for the storing of food to increase the cost, this increase cannot be carried beyond a certain point without eating up the profit made by the producer. The cost of cold storage plants are run as a refrigerating business only. They rent space to dealers, and the cost of this space by the month has to be added to the price of the commodity.

The cost of storage for the average length of time during which these commodities are in cold storage are 7.9 per cent of the wholesale price for fresh beef; 17.1 per cent for fresh mutton; 3.2 per cent for fresh pork; 8.8 per cent for poultry; 10.8 per cent for butter, and 18 per cent for eggs. Approximately the wholesale prices of the commodities mentioned are increased by cold storage to the extent of the percentages just given.

Makes Consumption More Even.

Cold storage has interposed, says the report, to change considerably the average monthly consumption and to make it more even throughout the year. It has also changed the relative monthly prices throughout the year. These two facts have raised the price level of the commodities covered by the investigation for a reason apart from the cost of storage. In two ways, then, the report, cold storage has raised the cost of living.

This cold storage investigation supports a belief that there has been a speculation in some years by the men who keep these commodities in cold storage. One illustration is given. The egg year 1910-11 had 29 per cent more eggs in cold storage than the preceding year, and yet the price index number went much higher than usual in the months when it is high—October to January—and much lower in the months when it is low—March to July following.

At a time when there was plenty of eggs in storage the wholesale price of eggs soared to a peak in Boston in November and December, and to 45c in New York for nearby state eggs. There was an apparent mistake of storage men in overestimating the consumption of the public at exorbitant prices, because so large was the unused quantity at the beginning of the year. In the spring of 1911, that the wholesale price of eggs fell in April to 18c in Boston and New York, and the storage men dumped on the foreign market the greatest quantity of eggs ever exported from this country in a year.

The Secretary closes his report with the following:

"This is no indictment of the men who keep foods in cold storage, except in so far as they sometimes speculate, nor need they be indicted for offenses in order that the public economic interest in the business may be made to appear. The foregoing matter, it may be supposed, establishes that the man who keeps food in cold storage is somewhat in the situation of the man who forestalls the market. He may not attempt to do, but the power may be a temptation.

"The affairs of such a business as this should have publicity. The public ought to know how much of the food is stored from month to month and what the movements of receipts and deliveries are.

"The food warehouseman should be required to send to Washington monthly reports containing the desired information. Here these reports could be promptly aggregated and the results could be given to the public on a previously announced day of the month, somewhat as the crop reports are."

Decline Due to Drought.

On the general subject of crop production the Secretary calls attention to the long and unfavorable periods of dry and hot weather during the past crop season. He says the total production fell off and for the first time in several years showed a decline from the previous year. At the same time there was no disastrous scarcity and in many cases the crops on the farm were worth more to the farmer than in previous years. The total farm production, according to the census report which the Secretary takes as the basis of his figures, was \$3,417,000,000. This was a falling off of \$277,000,000 from the year 1910.

The decline in values was chiefly chargeable to animals and animal products. The crops were worth actually more than in the previous year. The estimate of the farm value was more than \$5,000,000,000. This was a gain of \$44,000,000 over the farm prices of 1910.

Interesting comparisons are made with official estimates in other countries of the value of products produced by the farms in those countries. An estimate of \$1,831,000,000 is quoted for Italy, of \$613,000,000 for Japan, of \$484,000,000 for Australia and of \$900,000,000 for Canada.

With a value more than twice that of the cotton crop this year and but little less than that of the previous year, the wheat, and oats crops, corn is by far the leading crop as a wealth producer. The estimate of 2,776,000,000 bushels indicates a production that has been exceeded in only two years. The farm price of corn is now higher than it has been since the records of the department began in 1896, except in 1893, and this establishes a total value for the crop that reaches \$1,700,000,000 and breaks the record.

There was an interesting demonstration

ALONG THE RIVER FRONT.

Arrivals.

Schooner barge William L. Donohoe, at Alexandria with fertilizer material for New York for chemical company; power boat M. B. Wright, oysters in the shell, from a lower Potomac point, at 11th street wharf for the market; steamer Queen Anne, from Alexandria shipyard in tow; tug D. J. Key; schooner Tony Sisters, cord wood, from a Potomac point in James creek for L. A. Clarke & Son; tug Capt. Toby, towing lighter laden with stone, from Occoquan for Washington Stone Company; schooner Thomas H. Kirby, oysters in the shell, from the lower river beds, at the 11th street wharf for the market; District tug Gen. Warren, from Occoquan with a tow of lighters; tug Walter F. Meade, at Georgetown with a tow of sand and gravel laden lighters from digging grounds down river; sloop Daisy, at Alexandria to load for a river point; tug Fortuna, at Georgetown with two coal-laden barges in tow.

Departures.

Schooner Oscar, light, for a lower river point to load lumber or cord wood back to this city; schooner Two Sisters, light, for Maryland point to load; S. O. Co. tank barge No. 53, light, for Point Lookout, to join a tow for Baltimore; schooner Metompin, light, for the lower Potomac oyster beds to load oysters in the shell for the market here; schooner Edith Verrall, light, for Nomini to load ties or lumber back to this city; tug Camilla for Point Lookout with barge in tow, and after lath-loads, schooner bound here; barge Fortuna from Alexandria with a tow of barges for bay points and Baltimore; power boat Daisy, at a river point, with merchandise for Piscataway creek.

Memoranda.

Schooner Eleanor Russell is in Nanjany creek to load hickory wood for this city; schooner Cecelia P., with lath from St. John, N. B., is reported to be in the Potomac; schooner William H. Maguire is in Nomini creek to load for the dealers here; schooner Eva D. Rose has arrived light at Baltimore from this city; schooner M. A. Shea is due here with lumber from Aquia creek for the local market; schooner Sallie P. Beswick has sailed from Baltimore for Norfolk, Va., to load lumber; schooner Le-roy is lying in Nanjany creek to load cord wood for the market here; schooner Ella is in Upper Machodoc creek to load lumber and grain for the market here; schooner Belmont is a river point, loading lumber for the dealers here; barge Hearn will go from Alexandria to Norfolk to complete her cargo of railroad ties.

Col. R. H. Patterson Retired.

After more than forty-four years of active service Col. Robert H. Patterson of the Coast Artillery Corps has been placed upon the retired list of the army, having reached the age of sixty-four years. Col. Patterson was born in this city December 5, 1847. He was appointed from this city as a second lieutenant in the Artillery Corps from civil life September 25, 1869.

SPECIAL SALE OF SUITS

We have taken all broken lots of our Men's and Young Men's Sacks Suits, regularly selling at \$25, \$22.50 and \$20, and have bunched them for a quick clearance at the uniform price of

\$17.75

for the choice. There are both light and dark colors, in all of the most desirable fabrics. None sold for less than \$20—most of them were \$22.50 and \$25. Many are of Rogers, Peet & Co.'s make and all are fully guaranteed.

CHERY & MORAN CO.,

THE MEN'S STORE

811 PENNA. AVE. N.W.

THREE PERSONS PERISH IN BURNING APARTMENT

Believed to Have Been Overcome by Smoke While Seeking Escape.

PHILADELPHIA, December 7.—Three persons were burned to death, or suffo-

cated, last night in a fire which destroyed the fashionable Marie apartment house at 16th street near Spruce street. Those who lost their lives were Samuel Balfour, his wife and nine-year-old daughter. The bodies were found on the fourth floor of the apartment, where they had rooms. When the flames broke out Mr. and Mrs. Balfour and their daughter endeavored to escape by reaching the roof of an adjoining building, but it is thought that all three were overcome by smoke and fell back into the flames. Their bodies were horribly burned.

Mr. Balfour was manager of Woolworth's 5 and 10 cent store at 8th and Arch streets, this city, and his home was in Paterson, N. J.

The fire started in the basement at 10:15 o'clock and swept rapidly through the building. Most of the occupants were in bed when the clanging of the alarm aroused them, and there was a frantic rush to the fire escapes.

Firemen rescued many women, who fell fainting in their rooms. It was not until the fire had been extinguished and the firemen were able to go through the ruins that it became known that lives had been lost.

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A disinterested authority would consider many points in recommending an encyclopedia. Naturally, it must be authoritative and complete—everything you want to know fully told—the salient facts. AND MORE IMPORTANT—the definitions must be so that you can understand them, so your children can understand them. Further, there must be proper balance and proportion—important subjects more completely covered than items of less general interest. An encyclopedia should simplify technical subjects—define the complex and abstruse, the involved and intricate, so that the reader who goes for information actually gets it. THE ENCYCLOPEDIA AMERICANA measures up to this standard. It is the logical Encyclopedia.

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